

INTERVIEWING / HIRING

DVD TRAINING COURSE!

ACTIONS Speak! Behavior-based Interviewing

Produced by MEDIA LEARNING INTERNATIONAL – released by MEDIA PARTNERS

For Your Business Issues On:

Hiring, Personnel Staffing, Recruiting, Retention, Selection Interviewing, Turnover

How -To-Training Points

- How to use job information to compose effective and defensible interview questions
- How to gain behavioral predictors that can forecast job performance
- How to use non-verbal indicators (feelings) to suggest follow-up probes
- How and when to ask for reverse information
- How to respect and manage silence
- How to avoid the "like-me" syndrome
- How to get specifics on personal qualities like character, honesty & integrity

Author, **Dr Paul Green** and Producer/Director, **Art Bauer**, have re-teamed to produce a fresh and entertaining approach to behavior-based interviewing.

"In the science of behavior-based interviewing, a lot has happened in the last thirty years. We made, ACTIONS Speak! to bring those new insights to the employers who need them." – Dr. Paul Green

Based on the time-tested truth, ***"Past actions predict future performance,"*** this new high-end production combines the elements of memorable storytelling, practical content and realistic acting to weave together a highly effective training course ***for a new generation of interviewers.***

Creative Approach:

The story takes place in a broadcast television studio during rehearsals for a weekly business news program. The host of the program has invited a special guest to help her review a new business book on employee interviewing techniques. As they begin to critique real world examples of interviews, the invited guest is less than helpful and decides to share his own strong opinions on the subject.

Length: 24 Minutes

Facilitator Package Includes:

- 24 minute program on DVD
- Training Leader's Guide, quizzes and PowerPoint set (on DVD)
- Reproducible Participant Guide
- 10 pocket cards

Also Available:

- **How-To Book:** *Actions Speak! The Newest Ideas in Behavior-Based Interviewing* (starting at \$14.95 each)

Formats Available:

- DVD, streaming, eLearning
- Multiple languages available

PRICING INFORMATION:

One Week Rental: \$350

License/Purchase: \$895 DVD

Ask us about streaming and eLearning!



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Closed-captioned

Behavior Description Interviewing Participant Package

Tom Janz



Behavior Description Interviewing Participant Package:

Behavior Descr Int-Trnr Pkg Tom Janz, Greg Mooney, 1991-01-01 *Behavior Description Interviewing* Tom Janz, 1994
Research Product - U.S. Army Research Institute for the Behavioral and Social Sciences, 1996 **Contextualizing**

Interviews to Detect Verbal Cues to Truths and Deceit Haneen Deeb, Aldert Vrij, Jacqueline Evans, 2023-11-01

Comprehensive Handbook of Psychological Assessment, Volume 4 Jay C. Thomas, 2003-09-18 In one volume the leading researchers in industrial organizational assessment interpret the range of issues related to industrial organizational tests including test development and psychometrics clinical applications ethical and legal concerns use with diverse populations computerization and the latest research Clinicians and researchers who use these instruments will find this volume invaluable as it contains the most comprehensive and up to date information available on this important aspect of practice

Teaching and Learning Elementary Social Studies Arthur K. Ellis, 1986 **Staff Recruitment, Retention, & Training Strategies for Community Human Services Organizations** Sheryl Ann Larson, Amy S. Hewitt, 2005 This book provides practical strategies for managers and supervisors of human services agencies to use in assessing and successfully addressing workforce challenges Each strategy is described with detailed instructions about how to assess the strategy develop an intervention plan and evaluate its effectiveness Chapters also discuss how and why each strategy should be used The book includes worksheets forms flow charts and examples of how successful agencies have used these strategies

Behavior & Society, 1980 *Personnel Interviewing, Theory and Practice* Felix M. Lopez, 1975 Personnel management textbook on the theoretics and technique of the interview in the USA covers interviews for recruitment performance evaluation placement problem solving and termination and examines related motivations behaviour and attitudes of both interviewer and interviewee Bibliography pp 335 to 338 flow charts and references Military Medicine, 2001

Comprehensive Handbook of Psychological Assessment: Industrial and organizational assessment Michel Hersen, 2004 In one volume the leading researchers in industrial organizational assessment interpret the range of issues related to industrial organizational tests including test development and psychometrics clinical applications ethical and legal concerns use with diverse populations computerization and the latest research Clinicians and researchers who use these instruments will find this volume invaluable as it contains the most comprehensive and up to date information available on this important aspect of practice **The Massachusetts register**, 1988-06-24 **"Code of Massachusetts regulations, 1990"**, 1990 Archival snapshot of entire looseleaf Code of Massachusetts Regulations held by the Social Law Library of Massachusetts as of January 2020 *"Code of Massachusetts regulations, 1988"*, 1988 Archival snapshot of entire looseleaf Code of Massachusetts Regulations held by the Social Law Library of Massachusetts as of January 2020 *Collaborative Programs in the Schools*, 1990 Linguistics and Language Behavior Abstracts, 2002 *"Code of Massachusetts regulations, 1987"*, 1987 Archival snapshot of entire looseleaf Code of Massachusetts Regulations held by the Social Law

Library of Massachusetts as of January 2020 **Novice Interviewers' Message Structure and Interview Methods**
Suzanne Johnson Hagen,1980 **Proceedings of the Section on Survey Research Methods** American Statistical
Association. Survey Research Methods Section,1994 **Government Reports Announcements & Index** ,1975

The Enigmatic Realm of **Behavior Description Interviewing Participant Package**: Unleashing the Language is Inner Magic

In a fast-paced digital era where connections and knowledge intertwine, the enigmatic realm of language reveals its inherent magic. Its capacity to stir emotions, ignite contemplation, and catalyze profound transformations is nothing short of extraordinary. Within the captivating pages of **Behavior Description Interviewing Participant Package** a literary masterpiece penned by way of a renowned author, readers attempt a transformative journey, unlocking the secrets and untapped potential embedded within each word. In this evaluation, we shall explore the book's core themes, assess its distinct writing style, and delve into its lasting impact on the hearts and minds of people who partake in its reading experience.

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