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# **ALLIANCES**

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## **STRATEGIES FOR BUILDING INTEGRATED DELIVERY SYSTEMS**

**Douglas E. Goldstein**



**AN ASPEN PUBLICATION**

# Alliances Strategies For Building Integrated Delivery Systems

**M Woodhall**



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*Alliances* Douglas Goldstein, McKell, 1994      *Alliances* Douglas E. Goldstein, 1995 Provides a comprehensive review of the strategies and major issues involved in building Integrated Delivery Systems i e systems comprised of physicians hospitals and other providers that offer a continuum of comprehensive health care services to defined communities for a single negotiated price      *Handbook of Concierge Medical Practice Design* Maria K. Todd, 2017-11-15 In concierge medicine physicians develop amenities rich membership programs and collect a monthly or annual membership fee to pay for the amenities in addition to the medical services rendered Handbook of Concierge Medical Practice Design examines the many considerations physicians must make prior to transitioning their practices into concierge services Maria K Todd a recognized expert in concierge medicine branding consulting healthcare marketing medical tourism planning and physician practice administration explains how to set up a concierge practice She describes how this new business model affects workflow and outlines financial considerations including managed care payer relations the hybrid practice and predictive modeling to uncover the hidden factors that affect bottom line performance The book supplies readers with models for creating a business plan and a strategy for transforming a practice into a concierge practice It concludes by covering the legal aspects of creating a concierge practice It includes patient acquisition and retention strategies as well as detailed plans for adding additional doctors and physician extenders such as nurse practitioners and physician assistants The book provides sample employment contracts and advice on how to select and work with consultants It includes chapters on business process re engineering workflow management financial considerations competitive analysis developing a business plan and how to market the new practice      *The Managed Care Handbook* James R. Lyle, Hoyt W. Torras, 1996      *The Foundations of Integrated Care* Marjorie A. Satinsky, 1998-10-29 Written for decision makers both inside and outside health care organizations The Foundations of Integrated Care provides a comprehensive in depth discussion of integrated health care delivery and financing systems In addition to presenting an extensive discussion of Duke University Medical Center Health System Satinsky covers Key factors for successful system integration Barriers to successful integration Legal issues facing integrated delivery systems      *The 1996 Health Network & Alliance Sourcebook* Spencer Vibbert, John Reichard, Beth Rosenthal, 1995      *Healthcare Financial Management* , 1997 Some issues accompanied by supplements      **Physicians Guide to Managed Care** James R. Lyle, Hoyt W. Torras, 1996 Discusses various types of managed care organizations including physician organizations PO physician hospital organizations PHO preferred provider organizations PPO management services organizations MSO and health maintenance organizations HMO      *Relationships in Reform* , 1994      **Trade Regulation Series ...** , 1980      **Group Practice Journal** , 1996      **The Online Business Guide to Financial Services** Douglas E. Goldstein, 1997 This innovative guide shows the best of what the Net has to offer in financial services As we move further into this era of home banking electronic transactions and on line investing areas that are no longer

speculation but reality people need a clear and concise guide to the new world of on line banking and investing

**Consultants & Consulting Organizations Directory** Cengage Gale,2009-05-12 California Physician ,1994

*Nurses, Nurse Practitioners* Mathy Doval Mezey,Diane O'Neill McGivern,1999 This textbook examines all facets of the APN role with an emphasis on nurse practitioners and primary care The book contains numerous personal essays describing first hand experiences in the field *The Cumulative Book Index* ,1996 A world list of books in the English language

Encyclopedia of Health Care Management Michael J. Stahl,2004 The most comprehensive one volume reference work on health care management published in the last 10 years this work brings together much useful information and will appeal to a broad audience Health science libraries college libraries and large public libraries will want to invest in this title  
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