

# The 9 building blocks of the Business Model Canvas

<b>Key Partnerships</b> The relationships and collaborations that the business has with its suppliers, vendors, and other external partners.	<b>Key Activities</b> The key activities that the business must perform to deliver its value proposition and operate successfully.	<b>Value Proposition</b> The unique value the business provides to its customers and how it differentiates itself from competitors.	<b>Customer Relationships</b> The business' relationships with its customers and how it interacts with them.	<b>Customer Segments</b> The different groups of customers the business targets with its products or services.
	<b>Key Resources</b> The key resources the business requires to operate.		<b>Channels</b> The different channels that the business uses to reach and interact with customers, including physical and digital channels.	
<b>Cost Structure</b> The various costs that the business incurs to operate.		<b>Revenue Streams</b> The different sources of revenue that the business generates from its customers.		

# Business Of Business

**Michal Rosen-Zvi**



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