

The ultimate home selling checklist

1 Select a real estate agent

- Make a list of candidates
- Rank them
- Meet your potential agents and ask questions
- Make your pick!

2 Check your home's condition

- Walls and ceilings
- Flooring
- Windows
- Lighting & electrical
- Water & plumbing
- Exterior

3 Make repairs

- Update cabinets and countertops
- Address major electric issues
- Address major systems issues
- Fix broken doors

4 Prepare for listing

- Paint
- Clean windows & doors
- Remove knickknacks & decorations
- Declutter all rooms, basements, and garage
- Rearrange furniture
- Consider a home stager

5 List your home

- Decide on the asking price
- Photograph your home
- Review your listing

6 Show your home

- Remove any remaining personal items you haven't already packed
- Clean all floors and dust surfaces
- Make the beds
- Clean all bathrooms, including showers and bathtubs
- Make sure you and your family are not in the home during the showing
- Mow the lawn
- Clear walkways
- Get a pet-sitter
- Organize closets

Tip: Want to avoid the lengthy process of showing your home to dozens of prospective buyers? Homes listed by Orchard sell faster than the market average.

7 Evaluate offers

- Decide on the price range you're willing to accept
- Ask potential buyers for pre-qualification or proof of funds
- Read each offer in detail
- Look out for contingencies
- Evaluate the bidders' closing dates against your own plans
- Make a counter offer

8 Close on your home

- Select the winning offer
- Start the closing process with your agent and title company
- Wait for your buyer to finalize the details of their mortgage
- Sign all paperwork at closing and celebrate your home sale!

How To List And Sell Real Estate

Loren K. Keim



How To List And Sell Real Estate:

Whispering the Secrets of Language: An Psychological Journey through **How To List And Sell Real Estate**

In a digitally-driven earth wherever monitors reign supreme and quick transmission drowns out the subtleties of language, the profound techniques and psychological subtleties concealed within phrases frequently go unheard. Yet, situated within the pages of **How To List And Sell Real Estate** a charming literary prize pulsing with organic thoughts, lies a fantastic quest waiting to be undertaken. Composed by a skilled wordsmith, that enchanting opus attracts visitors on an introspective trip, lightly unraveling the veiled truths and profound affect resonating within the very material of every word. Within the mental depths with this emotional review, we shall embark upon a heartfelt exploration of the book is key themes, dissect its interesting writing design, and yield to the effective resonance it evokes deep within the recesses of readers hearts.

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