



KWAZULU-NATAL PROVINCE
EDUCATION
REPUBLIC OF SOUTH AFRICA



**NATIONAL
SENIOR CERTIFICATE**

GRADE 11

**BUSINESS STUDIES
COMMON TEST
SEPTEMBER 2022**

MARKS : 100
TIME : 1½ Hours

This question paper consists of 8 pages.

Business Studies September 2014 Memorandum Gauteng

Martin Murray



Business Studies September 2014 Memorandum Gauteng:

Delve into the emotional tapestry woven by in Dive into the Emotion of **Business Studies September 2014 Memorandum Gauteng** . This ebook, available for download in a PDF format (*), is more than just words on a page; it's a journey of connection and profound emotion. Immerse yourself in narratives that tug at your heartstrings. Download now to experience the pulse of each page and let your emotions run wild.

https://kmsbrunchlive.gobrunch.com/data/uploaded-files/default.aspx/Business_Ethics_50_Exercises_For_Promoting_Integrity_At_Work.pdf

Table of Contents Business Studies September 2014 Memorandum Gauteng

1. Understanding the eBook Business Studies September 2014 Memorandum Gauteng
 - The Rise of Digital Reading Business Studies September 2014 Memorandum Gauteng
 - Advantages of eBooks Over Traditional Books
2. Identifying Business Studies September 2014 Memorandum Gauteng
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Business Studies September 2014 Memorandum Gauteng
 - User-Friendly Interface
4. Exploring eBook Recommendations from Business Studies September 2014 Memorandum Gauteng
 - Personalized Recommendations
 - Business Studies September 2014 Memorandum Gauteng User Reviews and Ratings
 - Business Studies September 2014 Memorandum Gauteng and Bestseller Lists
5. Accessing Business Studies September 2014 Memorandum Gauteng Free and Paid eBooks
 - Business Studies September 2014 Memorandum Gauteng Public Domain eBooks
 - Business Studies September 2014 Memorandum Gauteng eBook Subscription Services

- Business Studies September 2014 Memorandum Gauteng Budget-Friendly Options
- 6. Navigating Business Studies September 2014 Memorandum Gauteng eBook Formats
 - ePub, PDF, MOBI, and More
 - Business Studies September 2014 Memorandum Gauteng Compatibility with Devices
 - Business Studies September 2014 Memorandum Gauteng Enhanced eBook Features
- 7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Business Studies September 2014 Memorandum Gauteng
 - Highlighting and Note-Taking Business Studies September 2014 Memorandum Gauteng
 - Interactive Elements Business Studies September 2014 Memorandum Gauteng
- 8. Staying Engaged with Business Studies September 2014 Memorandum Gauteng
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Business Studies September 2014 Memorandum Gauteng
- 9. Balancing eBooks and Physical Books Business Studies September 2014 Memorandum Gauteng
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Business Studies September 2014 Memorandum Gauteng
- 10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
- 11. Cultivating a Reading Routine Business Studies September 2014 Memorandum Gauteng
 - Setting Reading Goals Business Studies September 2014 Memorandum Gauteng
 - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of Business Studies September 2014 Memorandum Gauteng
 - Fact-Checking eBook Content of Business Studies September 2014 Memorandum Gauteng
 - Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
- 14. Embracing eBook Trends

- Integration of Multimedia Elements
- Interactive and Gamified eBooks

Business Studies September 2014 Memorandum Gauteng Introduction

Free PDF Books and Manuals for Download: Unlocking Knowledge at Your Fingertips In today's fast-paced digital age, obtaining valuable knowledge has become easier than ever. Thanks to the internet, a vast array of books and manuals are now available for free download in PDF format. Whether you are a student, professional, or simply an avid reader, this treasure trove of downloadable resources offers a wealth of information, conveniently accessible anytime, anywhere. The advent of online libraries and platforms dedicated to sharing knowledge has revolutionized the way we consume information. No longer confined to physical libraries or bookstores, readers can now access an extensive collection of digital books and manuals with just a few clicks. These resources, available in PDF, Microsoft Word, and PowerPoint formats, cater to a wide range of interests, including literature, technology, science, history, and much more. One notable platform where you can explore and download free Business Studies September 2014 Memorandum Gauteng PDF books and manuals is the internet's largest free library. Hosted online, this catalog compiles a vast assortment of documents, making it a veritable goldmine of knowledge. With its easy-to-use website interface and customizable PDF generator, this platform offers a user-friendly experience, allowing individuals to effortlessly navigate and access the information they seek. The availability of free PDF books and manuals on this platform demonstrates its commitment to democratizing education and empowering individuals with the tools needed to succeed in their chosen fields. It allows anyone, regardless of their background or financial limitations, to expand their horizons and gain insights from experts in various disciplines. One of the most significant advantages of downloading PDF books and manuals lies in their portability. Unlike physical copies, digital books can be stored and carried on a single device, such as a tablet or smartphone, saving valuable space and weight. This convenience makes it possible for readers to have their entire library at their fingertips, whether they are commuting, traveling, or simply enjoying a lazy afternoon at home. Additionally, digital files are easily searchable, enabling readers to locate specific information within seconds. With a few keystrokes, users can search for keywords, topics, or phrases, making research and finding relevant information a breeze. This efficiency saves time and effort, streamlining the learning process and allowing individuals to focus on extracting the information they need. Furthermore, the availability of free PDF books and manuals fosters a culture of continuous learning. By removing financial barriers, more people can access educational resources and pursue lifelong learning, contributing to personal growth and professional development. This democratization of knowledge promotes intellectual curiosity and empowers individuals to become lifelong learners, promoting progress and innovation in various fields. It is worth noting that while accessing free Business Studies September 2014 Memorandum Gauteng PDF

books and manuals is convenient and cost-effective, it is vital to respect copyright laws and intellectual property rights. Platforms offering free downloads often operate within legal boundaries, ensuring that the materials they provide are either in the public domain or authorized for distribution. By adhering to copyright laws, users can enjoy the benefits of free access to knowledge while supporting the authors and publishers who make these resources available. In conclusion, the availability of Business Studies September 2014 Memorandum Gauteng free PDF books and manuals for download has revolutionized the way we access and consume knowledge. With just a few clicks, individuals can explore a vast collection of resources across different disciplines, all free of charge. This accessibility empowers individuals to become lifelong learners, contributing to personal growth, professional development, and the advancement of society as a whole. So why not unlock a world of knowledge today? Start exploring the vast sea of free PDF books and manuals waiting to be discovered right at your fingertips.

FAQs About Business Studies September 2014 Memorandum Gauteng Books

1. Where can I buy Business Studies September 2014 Memorandum Gauteng books? Bookstores: Physical bookstores like Barnes & Noble, Waterstones, and independent local stores. Online Retailers: Amazon, Book Depository, and various online bookstores offer a wide range of books in physical and digital formats.
2. What are the different book formats available? Hardcover: Sturdy and durable, usually more expensive. Paperback: Cheaper, lighter, and more portable than hardcovers. E-books: Digital books available for e-readers like Kindle or software like Apple Books, Kindle, and Google Play Books.
3. How do I choose a Business Studies September 2014 Memorandum Gauteng book to read? Genres: Consider the genre you enjoy (fiction, non-fiction, mystery, sci-fi, etc.). Recommendations: Ask friends, join book clubs, or explore online reviews and recommendations. Author: If you like a particular author, you might enjoy more of their work.
4. How do I take care of Business Studies September 2014 Memorandum Gauteng books? Storage: Keep them away from direct sunlight and in a dry environment. Handling: Avoid folding pages, use bookmarks, and handle them with clean hands. Cleaning: Gently dust the covers and pages occasionally.
5. Can I borrow books without buying them? Public Libraries: Local libraries offer a wide range of books for borrowing. Book Swaps: Community book exchanges or online platforms where people exchange books.
6. How can I track my reading progress or manage my book collection? Book Tracking Apps: Goodreads, LibraryThing, and Book Catalogue are popular apps for tracking your reading progress and managing book collections. Spreadsheets:

You can create your own spreadsheet to track books read, ratings, and other details.

7. What are Business Studies September 2014 Memorandum Gauteng audiobooks, and where can I find them?
Audiobooks: Audio recordings of books, perfect for listening while commuting or multitasking. Platforms: Audible, LibriVox, and Google Play Books offer a wide selection of audiobooks.
8. How do I support authors or the book industry? Buy Books: Purchase books from authors or independent bookstores. Reviews: Leave reviews on platforms like Goodreads or Amazon. Promotion: Share your favorite books on social media or recommend them to friends.
9. Are there book clubs or reading communities I can join? Local Clubs: Check for local book clubs in libraries or community centers. Online Communities: Platforms like Goodreads have virtual book clubs and discussion groups.
10. Can I read Business Studies September 2014 Memorandum Gauteng books for free? Public Domain Books: Many classic books are available for free as they're in the public domain. Free E-books: Some websites offer free e-books legally, like Project Gutenberg or Open Library.

Find Business Studies September 2014 Memorandum Gauteng :

business ethics 50 exercises for promoting integrity at work
business government and society the global political economy

but not forgotten the adventure of the

busting caps war dogs no 3

business of gaming economic and management issues

butters first words

~~business intelligence roadmap~~

business report writer reader and text

butch-femme theorizing lesbian genders

buttermilk hill

businessman looks at red china

button breaker-treasure trolls treasure trolls

business mathematics instructors testing resource manual

~~by1 pontiac and the fairy x1~~

businessmans guide to travel and to profits abroad

Business Studies September 2014 Memorandum Gauteng :

mathematical elements for computer graphics 2nd - Oct 05 2022

web rogers david f mathematical elements for computer graphics isbn 13 9780070535275 mathematical elements for computer graphics softcover rogers

mathematical elements for computer graphics open library - Jan 08 2023

web book review human computer interaction by jenny preece yvonne rogers helen sharp david benyon simon holland and tom carey addison wesley 1994 one of

mathematical elements for computer graphics amazon com - Jun 01 2022

web david f rogers is the author of mathematical elements for computer graphics 4 08 avg rating 144 ratings 13 reviews published 1976 procedural eleme

david f rogers author of mathematical elements for computer - Feb 26 2022

web mathematical elements for computer graphics second edition david f rogers professor of aerospace engineering united states naval academy annapolis

review of mathematical elements for computer graphics by d - Nov 06 2022

web it presents in a unified manner an introduction to the mathematical theory underlying computer graphic applications it covers topics of keen interest to students in

mathematical elements for computer graphics rogers david - Jul 02 2022

web mathematical elements for computer graphics author david f rogers j alan adams language english isbn 0070535302 9780070535305 year 1989 pages 611 file

mathematical elements for computer graphics rogers david - Nov 25 2021

mathematical elements for computer graphics guide - Feb 09 2023

web this paper describes how evolutionary techniques of variation and selection can be used to create complex simulated structures textures and motions for use in computer

mathematical elements for computer graphics 2nd ed guide - Apr 30 2022

web mathematical elements for computer graphics hardcover import 1 january 1989 by david f rogers author j alan adams author 4 1 55 ratings see all formats and

mathematical elements for computer graphics - Aug 03 2022

web mathematical elements for computer graphics 2nd ed april 1989 authors d f rogers j a adams publisher mcgraw hill inc professional book group 11 west

mathematical elements for computer graphics by david - Mar 10 2023

web oct 8 2020 mathematical elements for computer graphics by david f rogers 2 00 1 rating 63 want to read 3 currently reading 0 have read this edition doesn t

mathematical elements for computer graphics google books - May 12 2023

web nov 9 2020 mathematical elements for computer graphics by david f rogers 1990 mcgraw hill edition in english 2nd ed

mathematical elements for computer graphics - Aug 15 2023

web view details request a review learn more

mathematical elements for computer graphics kağıt kapak - Sep 04 2022

web jan 1 1989 mathematical elements for computer graphics subsequent edition by david f rogers author j alan adams author 4 1 55 ratings see all formats and

mathematical elements for computer graphics open library - Apr 11 2023

web it presents in a unified manner an introduction to the mathematical theory underlying computer graphic applications it covers topics of keen interest to students in

mathematical elements for computer graphics oa - Dec 27 2021

download mathematical elements for computer graphics by - Mar 30 2022

web from the publisher this text is ideal for junior senior and graduate level courses in computer graphics and computer aided design taught in departments of mechanical

mathematical elements for computer graphics - Sep 23 2021

mathematical elements for computer graphics by david rogers - Jul 14 2023

web david f rogers james alan adams mcgraw hill 1976 computer graphics 239 pages this text is ideal for junior senior and graduate level courses in computer

mathematical elements for computer graphics 2nd ed - Dec 07 2022

web it presents in a unified manner an introduction to the mathematical theory underlying computer graphic applications it covers topics of keen interest to students in

mathematical elements for computer graphics david f - Jun 13 2023

web mathematical elements for computer graphics david f rogers james alan adams google books this text is ideal for junior senior and graduate level courses in

mathematical elements for computer graphics hardcover - Jan 28 2022

web jul 1 2017 mathematical elements for computer graphics paperback july 1 2017 by rogers author 53 ratings see all formats and editions hardcover 55 00 other new

mathematical elements for computer graphics amazon com - Oct 25 2021

simple sales plan 25 examples format pdf examples - Mar 03 2022

25 simple sales plan examples pdf docs word starting a business without proper planning is futile and nothing but a waste of resources to achieve the goals you have set for your business you need to create the right plans that will serve as your guide along the way established businesses that have come so far have conducted extensive

24 best sample business plans examples to help you write - Oct 10 2022

aug 17 2023 now that you know what s included and how to format a business plan let s review some templates 1 hubspot s one page business plan download a free editable one page business plan template the business plan linked above was created here at hubspot and is perfect for businesses of any size no matter how many strategies we still have to

free sales plan templates smartsheet - May 17 2023

jul 27 2018 download free business plan templates for excel and word including a sales plan template a sales funnel an action plan and more learn the importance of sales forecasting and how to better manage your sales pipeline and business goals with free downloadable templates for excel and word

free small business plan templates smartsheet - Jan 13 2023

apr 27 2022 when teams have clarity into the work getting done there s no telling how much more they can accomplish in the same amount of time try smartsheet for free today download free small business plan templates in a variety of formats and find tips on using small business plan templates

simple business plan template for entrepreneurs the balance - Apr 04 2022

oct 13 2022 the standard business plan consists of a single document divided into several sections for distinct elements such as a description of the organization market research competitive analysis sales strategies capital and labor requirements and financial data

sales plan examples three scenarios indeed com - Feb 02 2022

jun 24 2022 budget entire marketing and advertising campaign 230 000 training expenses 100 000 tools 8 000 travel expenses 80 000 discover what a sales plan is and review a template and three sales plan scenarios to help you develop sales planning skills to use throughout your career

18 free sales plan templates and examples word example - May 05 2022

18 sales plan templates and examples in order to increase and maintain favorable sales numbers it s imperative that a

business employ a sales plan a sales plan is separate from a companies business plan as a sales plan is used by the marketing department to keep track of progress in that department without a good sales plan you re

[how to create a sales plan in 10 steps free template](#) - Jul 19 2023

mar 9 2023 free sales plan template download as pdf download as word doc download as google doc 1 establish your mission statement a mission statement summarizing why you re in business should be part of your action plan for sales it should include a broad overview of your business products or services and your brand s unique selling proposition

top 10 sales business plan templates with examples and - Jun 18 2023

jun 2 2023 the best sales business plan templates are 100 editable and customizable change the images colors and text to match your company s branding you can also add or remove slides as needed if your requirement is to create a great sales business plan then a sales business plan template is the perfect solution

sales plan a complete guide and roadmap with examples - Mar 15 2023

find out how to create a successful sales funnel to increase sales improve the customer experience and help your business grow a sales plan is a roadmap for how you ll achieve your revenue goals learn exactly what goes into one and how to

how to write a winning sales business plan nimble blog - Nov 11 2022

aug 6 2018 complementary to your overall business plan a sales business plan sample focuses squarely on surprise sales and marketing it also outlines what your target market is as well as your approach to market or sell your products to your prospective buyers

free sales plan template hubspot - Dec 12 2022

a sales plan is an actionable way to simplify and document your sales goals and your strategies to accomplish them budgets marketing strategy positioning and other topics are explained in detail as well download this template from hubspot and aircall and build your sales plan make it simple for your team direct reports and execs to

free business templates smartsheet - Jun 06 2022

by kate eby april 8 2020 in this article you ll find an extensive collection of expert tested easy to use business templates to help you save time and improve productivity download free templates for business planning financial planning

how to create a sales plan template examples hubspot blog - Sep 21 2023

aug 18 2023 download now free sales plan template meredith hart published august 18 2023 do you have a sales plan entrepreneurs sales executives and sales managers all benefit from writing sales plans whether for their business department or team

how to create a sales plan template and guide zendesk - Aug 08 2022

aug 16 2023 sales plan template implement your sales plan what is a sales plan a sales plan lays out all sales related

activities and details sales objectives strategies budgets timelines and processes it includes information on your target audience market conditions resources needed and high level tactics for achieving goals

simple business plan template 2023 forbes advisor - Jul 07 2022

dec 16 2022 our simple business plan template covers everything you need to consider when launching a side gig solo operation or small business get started here

the best free business plan template for individual sales reps - Aug 20 2023

aug 14 2023 download now free business plan template mike weinberg published august 14 2023 working in sales is challenging at times and after a while you may begin to feel fatigued or experience low motivation drafting a strategy using a sales business plan template can be just the thing to help refocus your goals

32 sales plan sales strategy templates word excel - Sep 09 2022

1 sales plan templates 2 main parts and purpose of a sales plan template 3 sale strategies 4 the benefits of using a sales plan template 5 free sales plan templates 6 tips for creating your sales plan template

9 stunning sales business plan templates to close your next - Apr 16 2023

apr 27 2023 the five different types of strategic sales planning are goal oriented planning account based planning product planning relationship planning and sales process planning explore the nine templates provided according to sales business plan examples and choose the one that matches your sales goals

how to create a sales plan template to use now dooly - Feb 14 2023

jul 27 2022 the following are the best sales plan templates to get you started 1 sales plan template by hubspot this free sales plan template by hubspot is a detailed plan with multiple sections that allow you to outline your sales strategy in a simple coherent manner the template includes sections for your team structure target market company

business mathematics model examination paper acca global - Aug 23 2023

web business mathematics model examination paper section a multiple choice questions 20 marks 1 choose the best answer for the following i number system depends on two basic concepts binary and decimal digits and position binary and digits binary and position ii the value of x in the following 110 11 101 x

business mathematics notes pdf syllabus 2023 geektonight - Feb 17 2023

web dec 4 2019 business mathematics questions and answers some of the business mathematics questions and answers are mentioned below you can download the qna in business mathematics pdf form write a short note on set theory there are 5 elements in any set how many elements will there be in its power set

business mathematics multiple choice questions and answers - May 20 2023

web business mathematics 1 the objective of the transportation problem which is to be maximized is to maximize the total

profit minimize the total loss neither maximize nor minimize optimal cost 2 a diagonal matrix in which all the diagonal elements are equal is a

business math worksheets printable online pdfs - Feb 05 2022

web business math worksheets will help students tackle the world of arithmetic business math worksheets provide assistance to students and teach them tips and tricks that will prepare them for advanced business math

business maths questions and answers for business tutor - Mar 06 2022

web basic maths for economics and accounting students these business maths questions and answers will help so you can make sense of the basic principles understanding percentages is crucial so you can understand accounting and economics business study

business mathematics question papers edubilla com - Dec 03 2021

web tamil nadu plus two business mathematics question paper september 2014

practice questions and tips in business mathematics slideshare - May 08 2022

web may 28 2010 1 of 99 practice questions and tips in business mathematics may 28 2010 0 likes 81 116 views download

now download to read offline dr trilok kumar jain follow promotor rishabh dev college bikaner at knowledge creators

recommended business math chapter 1 nazrin nazdri 139 7k views 16 slides

business mathematics previous question papers pdf prof - Apr 07 2022

web business mathematics question papers with solution business mathematics question papers with business mathematics model examination paper section a multiple choice questions 20 marks 1 choose the business mathematics question

business mathematics multiple choice questions mcqs and answers - Jul 10 2022

web business mathematics multiple choice questions mcqs and answers these business mathematics objective questions with answers are important for competitive exams gkseries provides the most important questions answers question bank quiz set

[business mathematics 14th edition solutions and answers quizlet](#) - Jul 22 2023

web now with expert verified solutions from business mathematics 14th edition you ll learn how to solve your toughest homework problems our resource for business mathematics includes answers to chapter exercises as well as detailed information to walk you through the process step by step

mancosa business mathematics studocu - Jun 09 2022

web studying business mathematics at management college of southern africa on studocu you will find 30 practice materials essays lecture notes summaries practical

business mathematics ii - Aug 11 2022

web 6 business mathematics ii 13 5 example draw the diagram of solution set of the linear constraints $2x + 3y \leq 6$ $x + 4y \leq 4$ $x \geq 0$ $y \geq 0$

solution the given constraints are $2x + 3y + 6x + 4y + 4x + 0y + 0$ consider a set of rectangular cartesian axes oxy in the plane each point has co ordinates of the type

business mathematics notes pdf bcom bba 2022 - Mar 18 2023

web mar 5 2022 get completely free access to the business mathematics notes business mathematics study material includes business mathematics notes business mathematics book courses case study business mathematics syllabus question paper mcq questions and answers

ca business mathematics by unacademy - Jan 04 2022

web business mathematics questions and answers are based on calculation of insurance premium an important part of any business is the calculations that influence the decisions taken by a company the commercial part of running and managing a business and company it is essential in making decisions about the company s economy as a whole

15 business math quizzes questions answers trivia proprofs - Jun 21 2023

web apr 14 2023 look no further than our thrilling collection of business math quizzes whether you re a budding entrepreneur a number crunching enthusiast or simply looking to sharpen your financial acumen these quizzes are designed to challenge and entertain you

business 110 business math final exam study com - Apr 19 2023

web browse by subject test and improve your knowledge of business 110 business math with fun multiple choice exams you can take online with study com

1 e succeeding in business mathematics exercises - Jan 16 2023

web for questions 14 17 gather a few of your fellow students to discuss business mathematics identify five specific activities or actions that you need to perform to succeed in your business math course consider how you will study for a math test develop three specific study strategies many students find it beneficial to work in study groups

business mathematics solved mcqs mcqmate - Oct 13 2022

web set 1 business mathematics solved mcqs chapters ratio proporation and percentage profit and loss interest linear programming problem matrices and determinants transportation problem download pdf take a test set 1 of 7 sets chapter ratio proporation and percentage discuss

300 top business mathematics mcqs and answers quiz exam - Oct 01 2021

web business mathematics multiple choice questions ratio proportion and percentage 1 in a library the ratio of number of story books to that of non story books was $\frac{4}{3}$ and total number of story books was 1248 when some more story books were bought the ratio became $\frac{5}{3}$ find the number of story books bought a 312

business mathematics questions and answers stuvia - Nov 02 2021

web jun 15 2022 course business mathematics institution business mathematics this document has business mathematics questions and their step by step solutions preview 1 out of 3 pages

suggested answers aatsl lk - Sep 12 2022

web suggested answers association of accounting technicians of sri lanka no 540 ven muruththettuve ananda nahimi mawatha narahenpita colombo 05 tel 011 2 559 669 publication of the education and training division 102 business mathematics and statistics bms the association of accounting technicians of sri

calculus i business applications practice problems - Dec 15 2022

web nov 16 2022 what do your answers tell you about the production costs solution the production costs in dollars per week of producing x widgets is given by $c(x) = 4000 + 32x + 0.08x^2 + 0.00006x^3$ $c(x) = 4000 + 32x + 0.08x^2 + 0.00006x^3$ and the demand function for the widgets is given by $p(x) = 250 - 0.02x + 0.001x^2$ $p(x) = 250$

business math 17th edition solutions and answers quizlet - Nov 14 2022

web math algebra business math 17th edition isbn 9780538448734 alternate isbn's mary hansen textbook solutions verified chapter 1 gross pay page 2 statistical insights section 1.1 hourly pay section 1.2 salary section 1.3 commission section 1.4 other wage plans section 1.5 average pay page 32 chapter review page 34 workshop