

# How to sell yourself in a CV (& Resume)



Selling yourself to employers is an art.

Get it right and you get the job. Get it wrong and you get nothing.

- 1 Show rather than tell**  
Give evidence of your achievements using facts, figures, and percentages.
- 2 Include testimonials**  
Add quotes from managers, clients or colleagues who can vouch for your abilities.
- 3 Focus on your achievements**  
Highlight any awards, nominations, or special recognition you've received.
- 4 Speak their language**  
Use industry-specific terminology, words, phrases, and acronyms.
- 5 Don't say you're the best**  
Nobody likes a big head so avoid bragging and appearing arrogant.
- 6 Align yourself with the job**  
Show your passion and experience is in line with the needs of the role.
- 7 Identify the Employers needs**  
Scan the job description to find out what they want and then give it to them.

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# Sell Yourself With A Sticky Cv

**Mark Steyvers**



## **Sell Yourself With A Sticky Cv:**

**Computer Contractor Guide** Mar Horrocks, I have made in excess of 1 8 million pounds as a computer contractor by making the right decisions this book will help you not make the same silly mistakes I see everyday you will be amazed This book will show you how to start a consulting business and explains what is consulting The book will also explain how I became a contractor and how I made over 1 million pounds on my own I was earning 11k per year within 4 years of leaving University as a computer programmer I had just got married bought a house and was working long hours to pay the bills Yes we all know what it s like Give your family what they deserve

**Graduate CVs and Covering Letters** Jenny Keaveney, Bruce Woodcock, 2017-09-16 Based on feedback from recruiters and written by two experts in the field this handy guide is packed with tips on how to craft high quality CVs and covering letters It features practical guidance on content and appearance and helps readers to communicate their skills and capabilities effectively to prospective employers It also includes annotated examples of creative academic video and international CVs alongside advice from recruiters and insights from students and graduates Exercises and quizzes are embedded into the text providing students with additional opportunities to hone their skills This is an invaluable resource for students applying for placements internships graduate jobs and postgraduate study and recent graduates It will also be useful to careers advisors and staff involved in running employability skills and career planning modules

**The Complete Idiot's Guide to Scrapbooking** Wendy Smedley, 2002-11-01 Explains how to assemble photographs and clippings into a homemade scrapbook and offers ideas for borders and themes

**Killer CVs & Hidden Approaches** Graham Perkins, 2001 Want to have the edge over the competition when applying for your dream job Tired of applying to job advertisements and not even getting an interview Finding the Internet confusing and frustrating Learn how to deploy cutting edge techniques and unconventional tactics to secure the career you want Everybody needs an unfair advantage

English Mechanic and World of Science , 1883

**Wallace's Farm and Dairy** , 1908      **The Delineator** R. S. O'Loughlin, H. F. Montgomery, Charles Dwyer, 1926

**American Poultry Journal** , 1921      **Forest and Stream** , 1889      **Comfort** , 1914      **The Farmers' Advocate and Home Magazine** , 1921

Billboard , 2003-06-21 In its 114th year Billboard remains the world s premier weekly music publication and a diverse digital events brand content and data licensing platform Billboard publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends

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