



MANAGING BANKING RELATIONS

INTRODUCTION

In any organization, effective cash management depends both on internal operations and on the economic and efficient use of banking services. Leader persons from their competitors, the banks are learning to see their economic potential, and articulating their array of products and services in order to stand out among the competition.

Management accountants who perform treasury functions are often called upon to select which banks and banking services will be used by their firm. The problem is that the information available to support their choice of

banking services is often subjective and incomplete.

This guideline provides practical procedures for requesting and choosing banking services and maintaining an ongoing relationship between an organization and its bank.

This guideline applies, first and foremost, to small and medium-sized organizations. It is a guideline open to all management accountants who rely upon choosing their role in cash management through the effective use of the services provided by the banking sector.

Published by:

AICPA

Co-published with:

CMA

The Canadian Institute of
Chartered Accountants
Publishing Unit

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Effective cash management requires efficient use of banking services. Management accountants are sometimes asked to select which banks and services will be used, but often have inadequate information to make the best decision.

This guideline, designed for small to medium-sized organizations, explains the appropriate information and steps required in choosing, affirming and preparing a request for banking services. The bank's assessment criteria are outlined, including generalist programs and custom services for the developmental and operating phases of the specific project. Signs of security often required by banks are discussed, in addition to the custom services offered by banks and the factors affecting service rates. The management accountants must understand the bank's business and the bank's assessment criteria, and maintain satisfaction of ongoing financial needs, in order to maintain good relations with the right bank.

Approved by the ICAC

Chartered Institute of Accountants

Canadian Institute of Accounting and Financial Management

Public and Financial Services Division

100 King Street West

Toronto, Ontario M5X 1C5

2025-11-11 10:00:00 AM

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Banking Relations A Guide For Government

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Steiner**



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Banking Relations A Guide For Government Book Review: Unveiling the Magic of Language

In an electronic era where connections and knowledge reign supreme, the enchanting power of language has been apparent than ever. Its capability to stir emotions, provoke thought, and instigate transformation is actually remarkable. This extraordinary book, aptly titled "**Banking Relations A Guide For Government**," written by a very acclaimed author, immerses readers in a captivating exploration of the significance of language and its profound effect on our existence. Throughout this critique, we will delve into the book's central themes, evaluate its unique writing style, and assess its overall influence on its readership.

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